

### Week 5: Guest-Driven Results (Empowerment)

Goal: Stop being the "Hero" who fixes problems. Be the "Guide" who empowers the team.

Theme: The answer is "Yes." (You don't need to ask me).

#### Quick Start: Daily Kit

- [ ] 1. The "\$5 Autonomy Rule" (Permission to fix it)
- [ ] 2. The Guest Lens (Walk the store as a customer)
- [ ] 3. The "Why" Explain (Connect decisions to the Guest)

Metrics: Guest Counts (Return visits) & SOS (No manager delays)

#### Empowerment Tools (Clip & Carry)

##### TOOL 1: The Inverted Pyramid (Mindset)

*Top: Guests -> Middle: Crew -> Bottom: Leader.*

*Script: "My job is to make sure you have everything you need. If you run out of cups, that is my failure. Call it out, and I will run for you."*

##### TOOL 2: The "\$5 Autonomy Rule"

*Stop the "Let me get a manager" delay.*

*Script: "Team, if a guest is unhappy, you have a \$5 budget. Give them a drink, cookie, or fresh fry. Just make them smile. You don't need my code."*

##### TOOL 3: The "Guest Shoes" Audit

*Walk outside. Enter as a guest. Look for "Annoyances."*

*Check: Crooked rugs? Smudged glass? Loud music? Bad smells?*

*Action: Fix ONE annoyance immediately.*

##### TOOL 4: Decentralized Recovery (LAST)

*Teach them to apologize so you don't have to.*

*L-isten*

*A-pologize*

*S-olve*

*T-hank*

*Script: "I am so sorry the fries were cold. I am dropping fresh ones now. Here is a drink while you wait."*

## People Over Patties (POP) Toolbox

### Week 5 Challenge: Scorecard

Manager: \_\_\_\_\_ Week Of: \_\_\_\_\_

Day	Focus Area	Success Metric	Check
Mon	The \$5 Rule Autonomy	Crew member fixed a problem without asking.	<input type="checkbox"/> No Code Used
Tue	Guest Shoes Perspective	Fixed one annoyance (Smell/Sight/Sound).	<input type="checkbox"/> Fixed It
Wed	Inverted Pyramid Service Leadership	You ran stock/product for the crew all peak.	<input type="checkbox"/> Served Crew
Thu	LAST Drill Roleplay Recovery	Roleplayed the apology script with 2 people.	<input type="checkbox"/> Drills Done
Fri	Zero Calls Full Empowerment	Zero 'Manager Needed' calls during lunch.	<input type="checkbox"/> Zero Calls

### Week 5 Reflection: Graduation

1. How much time did you save by NOT having to swipe your manager card?

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2. What was the "Guest Annoyance" you found when walking the lot?

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3. The program is done. What is the ONE habit you will keep forever?

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Manager Signature: \_\_\_\_\_